

# WSNA's Annual Industry Seminar & Commodity Show

## Emerald Downs, Auburn, Washington ~ November 13, 2009

This year's Industry Seminar & Commodity Show will be combined into a one-day event. We hope that this change will make it possible for more people to attend.

The Industry Seminar speaker is Tom Champoux, Co-Founder and President of the Effectiveness Institute and a nationally recognized speaker, who challenges long-held myths about leadership and followership. Drawing on over 30 years experience, he believes that teams today must balance the relationship between people skills and technical skills to succeed in today's fast-paced marketplace. Please join Tom as he leads a fast paced, interactive and thought provoking discussion about balancing your life and career.

Exhibitors at the commodity show will be those who have been a national processing agreement with USDA, and you will be able to sample the products that they have available.

If you have questions, please contact Kaye Wetli, [wetlik@riverview.wednet.edu](mailto:wetlik@riverview.wednet.edu), 425.844.4560, or Kathy Buchanan, [wsna@comcast.net](mailto:wsna@comcast.net), 509.926.9177.

### Agenda

7:30 am	Registration / Continental Breakfast
8:00 am	Welcome / WSNA Updates
8:30 am	<i>Head, Heart &amp; Backbone</i> , Tom Champoux
9:30 am	Break
9:45 am	<i>Head, Heart &amp; Backbone (cont.)</i>
11:45 am	Brunch / Door Prizes
1:00 pm	DDS (District Directors & Supervisors) Meeting
1:00 pm	Vendor Show Set-up (during DDS meeting)
2:00 pm	Commodity Show/Vendor Tables
5:00 pm	Commodity Show Concludes

### Registration Form

Please submit one form per person attending. **The postmark date for early registration is Friday, October 30, 2009.** Registrations postmarked after October 30 must include a \$25 late fee. Refunds will not be made after October 30. It is the policy of WSNA to charge a \$15 processing fee for registration refunds.

Name \_\_\_\_\_ Title \_\_\_\_\_

WSNA Member # \_\_\_\_\_ Company / District \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ FAX \_\_\_\_\_ Email \_\_\_\_\_

- |                          |  |       |
|--------------------------|--|-------|
| <input type="checkbox"/> | WSNA Member - Industry Seminar & Commodity Show*     | \$110 |
| <input type="checkbox"/> | WSNA Non-Member - Industry Seminar & Commodity Show* | \$205 |
| <input type="checkbox"/> | Industry Member w/Industry Seminar Table**           | \$150 |
| <input type="checkbox"/> | Industry Non-Member w/Table**                        | \$260 |
| <input type="checkbox"/> | ADDITIONAL LATE FEE (Postmark after October 30)      | \$ 25 |

**Ways to Register**

- Fax: Fax registration form and credit card information to 509.926.0674.
- Mail: Send form & payment to WSNA, 9116 E Sprague Avenue #471, Spokane, WA 99206.

If you have questions about registration, contact Kathy Buchanan, 509.926.9177, [wsna@comcast.net](mailto:wsna@comcast.net)

*\*Includes both DDS & Industry members who do not wish to have an Industry Seminar table.*

*\*\*Does not include table at commodity show. Contact Kathy Buchanan, [wsna@comcast.net](mailto:wsna@comcast.net), for a separate form.*

#### Payment Information

CHECK enclosed, payable to WSNA       CREDIT CARD:    MasterCard    Visa    Discover

Total: \$ \_\_\_\_\_      Card #: \_\_\_\_\_      Expiration Date: \_\_\_\_/\_\_\_\_

Credit Card Total: \$ \_\_\_\_\_      Corporate/District Card? Y N      Billing Address ZIP Code \_\_\_\_\_

Signature \_\_\_\_\_

Printed Name on Card \_\_\_\_\_